

All Intern Estate Agents entering the Real Estate Profession, as from: July 2008:-

- must be given a signed contract of employment, with an EAAB Registered Real Estate Company...
 - apply to the EAAB and hold a valid Intern Fidelity Fund Certificate [FFC] ...
 - serve a minimum of 12 months Internship period ...
 - from day 1 complete an EAAB Logbook/POE within the initial 12 month period ...
 - in the initial 12 month Internship period enrol with a SSeta Acc. Training Provider and take on the FETC NQF level 4 Qualification [* or exemption from doing the Qualification] on completion the SSeta will certificate an Intern Agent against the Qualification
- Once ALL of the above is complete:**
- enrol with the EAAB and **Write and Pass** the PDE 4 'open book' examination:
The designation awarded for passing the PDE: Property Practitioner in Real Estate [PPRE]

The above process from issue of an Intern Estate Agent's 'first' EAAB – FFC to writing and passing the PDE 4 examination, **must be completed within a total of 24 months**

MANDATORY INDUCTION COURSE: 'The Basics of Becoming and Staying Successful in Real Estate'

An Induction Course is the first step in the learning path towards becoming a Full Status Estate Agent.

It is Compulsory for All Intern Agents to be Inducted into the Business, as this ultimately forms part of the EAAB Logbook/POE [on the job] account, of what an Intern Agent is Taught and Experiences, during the initial [12] months Internship and which an Intern Agent needs to compile, starting from day one!!

Delegates who successfully complete the Induction Course will also benefit from the knowledge obtained and will be able to apply this, when taking on the **Further Education & Training [FET]** Certificate in Real Estate: NQF level 4 – the EAAB Mandatory Qualification for All Estate Agents and Principals.

The Induction Course covers: 'everything' related to Real Estate:

- Property Contract & Law
- Property Finance [buying & selling]
- Code of Ethics
- Prospecting for buyers & sellers
- Marketing
- Negotiating Skills
- Agents Financial Plan
- and more.....

Duration of the Course:

4 consecutive mornings – from 09:00 to 13:00 daily [subject to a minimum of 4 learners per course]

Cost: R 2 245.00 [incl] which includes:

1. The EATA/IEASA National Course Manual
2. PostNet to PostNet Courier Service
3. Live 'on line' Facilitation for all 4 days of the course
4. Certificate of Completion

To Enrol for One of Our Induction Courses:

Complete the Enrollment form and together with Proof of Payment – mail to: eata@webafrica.org.za

OTHER LIVE – 'ON LINE' Sessions offered by IEASA/EATA:

- ❖ EAAB – LOGBOOK/POE Prep. Session [mandatory requirement for all Intern Agents]
- ❖ EAAB PDE 4 – Prep. Session for the EAAB Exam
- ❖ EAAB PDE 5 – Prep. Session for the EAAB Exam